

21 September 2023

**Position:** Product Manager Monitoring

**Departments:** Marketing

**Location:** New York, US

**Job Description:** As an innovation led sales organization, new product development is critical to our business. We now seek to grow our Product Management team to manage the multiple monitoring platforms and solutions.

Based out of our New York office and working alongside our other highly experienced PM team members globally you will gather market knowledge and customer requirements to define your product roadmap. You will work with leading engineers, developers, manufacturers, marketers and end users, seeing your projects become reality and supporting them throughout their life cycle.

This role will suit an individual who has the experience and drive working in monitoring and cloud/server-based solutions with a track record of project execution and multisite teamwork.

About the role

- Gain a deep understanding of customers' needs, applications and the competitive landscape, organising this information to guide new product specifications, features, and capabilities.
- Build business cases to prioritise new and emerging products.
- Manage the Product Life Cycle of the portfolio and effectively manage End of Life product events
- Work as part of a multifunction team to ensure that launch objectives and timelines are met.
- Represent the customer and commercial perspective in product development life cycle.
- Monitor market and competitor trends evolving your products' value proposition and collaborate with Marketing to effectively communicate it.
- Flexibly take on other product management or project management tasks as may be required in a dynamic sales and innovation led organisation.

Required Personal Qualities

- Excellent communication skills, as you will need to work with people of all abilities and levels within the business
- Flexibility and willingness to learn, as you will be required to understand and evaluate many new concepts and technologies

- Highly organised with strong project management skills
- Strong interpersonal skills, a consensus builder, and collaborator
- Proven analytical, communication and influencing skills

Education and Experience:

- Bachelor's Degree in a technical field
  - Relevant experience in a similar role, preferably having worked in an Industrial, Scientific or Medical monitoring organization.
  - Candidates with other qualifications will be considered on an individual basis but will be required to have additional depth of relevant experience.
  - It is desirable to have 2-5 years of experience as product manager, support engineer or technical sales engineer or similar role for monitoring.
- o Exceptions will be made for highly promising individuals capable to develop into this role.

If you are interested in the above position, please send your CV to [jeremy.wingate@processsensing.com](mailto:jeremy.wingate@processsensing.com)